

RPG Cables Ltd

Investor Update - Q1 FY10



RPG CABLES LIMITED



Performance Summary

Particulars	Q1 FY10	Q1 FY09
	Rs. Lacs	Rs. Lacs
Gross Revenue	6,168	9,283
Net Revenue	5,734	8,382
Operating PBDIT	-109	333
Operating PBDIT %	-1.89%	3.97%
PAT	(406)	(501)

Operational highlights - Q1 FY10

- Turnover for Q1 FY10 has decreased by 32% to Rs. 57 crores over Q1 FY09 due to reduction in cable prices owing to fall in raw material prices.
- Operating margin has come down to (1.89%) in Q1 FY10 as compared to 3.97% in Q1 FY09 due to product mix and volatility in prices of the raw material.
- During the quarter, company has reversed interest amounting to Rs.5.07 crs booked in earlier years on basis of confirmation received from a lender.
- Orders aggregating to Rs.110 crs were received during the quarter.

Future Outlook

- **Current order book position is approx. Rs.70 crs.**
- **The Company's net worth is positive as per FY09 Audited Accounts and the Company is in the process of applying for deregistration from the purview of BIFR.**
- **The opportunity for the growth of business remains aggressive in view of the rapid GDP growth and the Government's commitment to improve power availability.**
- **The high volatility in commodity prices like Aluminium, Copper & Oil remain areas of concern.**

Cautionary Statement

Statement in this “ Management Discussion and Analysis” describing the company’s objectives, projections, estimates, expectations or predictions may be “ forward looking statements” within the meaning of applicable securities law and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company’s operations include demand supply conditions, finished goods prices, availability and prices of raw materials, changes in the government regulations, tax regimes, economic development within India and the countries within which the company conducts business and other factors such as litigations and labour negotiations.